

DATE	CLASS	PRESENTER(S)	LOCATION	TIME/COST
9/10 Thursday	Video Marketing & Get the Website You Want	Andros Sturgeon / Ken Norland	VCCF Camarillo	6:00 – 9:00 PM FREE
9/17 Thursday	Understanding the Financial Aspects of Your Business	John Spruill	VCCF Camarillo	6:00 – 9:00 PM \$25.00
9/23 Wednesday	What is the “Cloud” and How Does It Reduce Cost by 50%	Denis Wilson	SCORE Office Thousand Oaks	8:00 – 10:00 AM FREE
9/24 Tuesday	Double Your Sales – With 5 Simple Strategies You Can Use Right Now!	James Bond	SCORE Office Thousand Oaks	6:00 – 9:00 PM \$25.00
9/29 Tuesday	The Art of Negotiating	Omar Kahn	SCORE Office Thousand Oaks	6:00 – 9:00 PM \$25.00
10/1 Thursday	Start a Business Preview	Bill Gootnick	Simi Chamber	6:00 – 9:00 PM FREE
10/6 Tuesday	Effective Purchasing & Inventory Control	Omar Kahn	SCORE Office Thousand Oaks	6:00 – 9:00 PM \$25.00
10/10 Saturday	Simple Steps to Starting Your Own Business	Bill Gootnick / Roy Schneider	SCORE Office Thousand Oaks	8:30 AM – 3:00 PM \$59.00
10/14 Tuesday	Got Insurance? Do You Have the Right Type & Enough to Protect Your Business?	Janet Hartley	SCORE Office Thousand Oaks	6:00 – 9:00 PM \$25.00
10/15 Thursday	Develop & Use a Winning Website	Ken Norland / Denis Wilson	SCORE Office Thousand Oaks	6:00 – 9:00 PM \$25.00
10/20 Tuesday	Planning Your Business the Smart Way	Ken Norland	SCORE Office Thousand Oaks	6:00 – 9:00 PM \$25.00
10/21 Wednesday	60% of All Businesses Close After a Cybercrime: 5 Steps to Safeguard Your Business	Denis Wilson	SCORE Office Thousand Oaks	8:00 – 10:00 AM FREE
10/28 Wednesday	Monthly Sales Increase Through Video Marketing!	Andros Sturgeon	SCORE Office Thousand Oaks	6:00 – 9:00 PM \$25.00
11/5	Start a Business Preview	Bill Gootnick	SCORE Office Thousand Oaks	6:00 – 9:00 PM FREE
11/14 Saturday	Managing a Growing Business	Bill Gootnick	SCORE Office Thousand Oaks	8:30 AM – Noon \$25.00
11/17 Tuesday	Windows 10 Tips & Tricks	Denis Wilson	Camarillo Library	8:00 – 10:00 AM FREE